

Exhibitor Registration Form

November 29 & 30, 2023

The following information will be published in the on line technical catalogue sent to the participants. The more accurate it is, the more targeted your meetings will be. The registration includes BtoB meetings service, your lunch and the access to the conferences. You can fill the presentation form online:

COMPANY

Company:
Full address:.....
Post Code: Town/City: Country:
Tel.: Web Site:

BILLING DETAILS (obligatory)

Compagny:
Full address:.....
Post Code: Town/City: Country:
Compagny tax ID: VAT / IVA / RFC number:
Name: Surname:
Tel.: email :

COMPANY'S MAIN BUSINESS (Please rate at least 5 lines)

.....
.....

FIGURES

Turnover in Millions of Euros: < 100 K€ 100 K€ - 750 K€ 750 K€ - 2 M€ 2 M€ - 10 M€ 10M€ - 50 M€
 50 M€ - 150 M€ 150 M€ - 750 M€ > 750 M€

Taskforce: 1 - 9 10 - 49 50 - 249 250 - 499 500 - 999 1000 - 2999 3000 - 5000 > 5000

DELEGATE No.1 (if different from above)

Mrs Mr - Participant's full name:.....
Title: Direct Line:
E-mail: Mobile:.....

DELEGATE No.2

Mrs Mr - Participant's full name:.....
Title: Direct Line:
E-mail: Mobile:.....

Profile administrator

Mrs Mr - Participant's full name:.....
Title : Direct Line:
E-mail : Mobile:.....

LIST OF WASTE TREATED BY YOUR COMPANY

Please select

01	Wastes resulting from exploration, mining, quarrying, physical and chemical treatment of minerals
02	Wastes from agriculture, horticulture, aquaculture, forestry, hunting and fishing, food preparation and processing
03	Wastes from wood processing and the production of panels and furniture, pulp, paper and cardboard
04	Wastes from the leather, fur and textile industries
05	Wastes from petroleum refining, natural gas purification and pyrolytic treatment of coal
06	Wastes from inorganic chemical processes
07	Wastes from organic chemical processes
08	Wastes from the manufacture, formulation, supply and use (MFSU) of coatings (paints, varnishes and vitreous enamels), adhesives, sealants and printing inks
09	Wastes from the photographic industry
10	Wastes from thermal processes
11	Wastes from chemical surface treatment and coating of metals and other materials; non-ferrous hydrometallurgy
12	Wastes from shaping and physical and mechanical surface treatment of metals and plastics
13	Oil wastes and wastes of liquid fuels (except edible oils, 05 and 12)
14	Waste organic solvents, refrigerants and propellants (except 07 and 08)
15	Waste packaging; absorbents, wiping cloths, filter materials and protective clothing not otherwise specified
16	Wastes not otherwise specified in the list (electrical waste and electronic equipment, <i>end-of-life vehicle (ELV)</i> ,...)
17	Construction and demolition wastes (including excavated soil from contaminated sites)
18	Wastes from human or animal health care and/or related research (exception: kitchen and restaurant wastes not arising from immediate health care)
19	Wastes from waste management facilities, off-site waste water treatment plants and the preparation of water intended for human consumption and water for industrial use
20	Municipal wastes (household waste and similar commercial, industrial and institutional wastes) including separately collected fractions
Others	Please complete:

- NOMENCLATURE -

You are offering solutions in the following fields

- | | | |
|--|---|--|
| <input type="checkbox"/> COLLECTION | <input type="checkbox"/> RECOVERY | <input type="checkbox"/> RECYCLING |
| <input type="checkbox"/> CONSTRUCTION | <input type="checkbox"/> INSTALLATION | <input type="checkbox"/> EXPLOITATION |
| <input type="checkbox"/> DIAGNOSIS | <input type="checkbox"/> STUDIES | <input type="checkbox"/> CONSULTANCY |
| <input type="checkbox"/> AUDIT AND VALUATION | <input type="checkbox"/> CERTIFICATION | <input type="checkbox"/> ANALYSIS |
| <input type="checkbox"/> MAINTENANCE | <input type="checkbox"/> ELECTRONIC DATA MANAGEMENT (<i>software, tracking,...</i>) | |
| <input type="checkbox"/> TRAINING | <input type="checkbox"/> RAW MATERIALS TRADE | <input type="checkbox"/> Others: please complete |

.....

RECYCLING

- | | |
|---|--|
| <input type="checkbox"/> Plastics recycling
<input type="checkbox"/> Organic recycling
<input type="checkbox"/> Ferrous metals recycling
<input type="checkbox"/> Non-ferrous metals recycling
<input type="checkbox"/> Minerals wastes recycling
<input type="checkbox"/> Non-dangerous wastes recycling
<input type="checkbox"/> Dangerous wastes recycling | <input type="checkbox"/> WEEE recycling
<input type="checkbox"/> PAM recycling
<input type="checkbox"/> Batteries recycling
<input type="checkbox"/> ELV recycling
<input type="checkbox"/> Quarries wastes recycling
<input type="checkbox"/> Construction industry and roads wastes recycling |
|---|--|

MATERIAL RECYCLING (LEVEL 1)

TECHNOLOGIES AND INNOVATIONS FOR THE SECONDARY MATERIAL RECOVERY:

- Production of innovative goods and new applications within secondary materials
- Extraction from waste of specific substances as contaminant, hazardous substances, additives
- Details of waste production in terms of Characterization and metrology (e.g. mixing waste)
- Materials & substances traceability for the life assessments field
- Product stabilization of mechanical, rheological, color, appearance and odor properties
- Others, please detail ...

MATERIAL RECYCLING (LEVEL 1: PROCESSES AND EQUIPMENTS)

HANDLING, TRANSPORT, STORAGE:

- Self dumping waste skip
- Skips sliding roof
- Frame rack
- Skips for forklift with rotating head
- Monobloc compactor
- Trolleys multi-box
- Double jacketed tanks
- Collecting pan
- Bag opener bucket
- Roll container large volume
- Drum funnel
- Others:

TRANSFER EQUIPMENT:

- Dense phase pushed pressure conveying
- Dense phase sucked pressure conveying
- Dilute phase pushed pressure conveying
- Screw conveyors
- Conveyor belt
- Bucket elevators
- Others:

DOSING EQUIPMENT:

- Weight-feeders and volumetric feeders
- Rotary air locks
- Valves
- Flow-meters and control
- Flowing weighing scale
- Humidity controllers
- Others:

SORTING-SEPARATING:

- Magnetic separators
- Eddy current separators
- Optical separators
- Airflow separators
- Vibrating sieves
- Centrifugal sieves
- Lump breakers
- Electrostatic separators
- Ballistic separators
- Flotation separators
- Trommel screens
- Dissolution and distillation
- Dryers and vacuum pumps
- Others:

WASHING – CLEANING:

- Chemical washing

GRANULATING PELLETIZING DENSIFYING AGGLOMERATING:

- Forced feeder
- Single-screw extruders
- Twin-screw extruders
- Classifying machines
- Others:

MIXERS/ BLENDEERS :

- Magnetic mixers
- Continuous plowshare mixers
- Batch plowshare mixers
- Rotating pan mixers
- Vertical mixers
- High viscosity mixers
- Screw mixers
- Twin shaft mixers
- Dust humidifier mixers
- Others:

COMPOUNDERS:

- Weight feeder
- Volumetric feeder
- Gear pump
- Pelletizer knives
- Pelletizer screens
- Others:

SOLVOLYSIS:

- Micro-reactors
- Reactive extrusion
- Selection of solvents
- Processing liquid hydro-carbon
- Using the biomass
- Others:

PYROLYSIS / THERMOLYSIS:

- Vacuum pyrolysis
- Pyrolysis under reduced pressure
- Low pressure pyrolyse
- Pyrolysis furnace
- Thermal mill
- Thermal depolymerization
- Catalytic cracking of waste polymers
- Others:

SIZE REDUCTION EQUIPMENT:

- Crushers
- Single shaft shredders
- Twin shaft shredders
- Shredders quadrirotor

- Biological washing
- Air cleaner
- Others:

COMPACTION:

- Horizontal baling presses
- Vertical baling presses
- Baling press
- Stationary compactors
- Integrated compactors
- Freezed & integrated compactors
- Eco compactors
- Briquetting machines
- Automatic strapping machines
- Others:

- Cutter mills
- Hammer mills
- Pulverizing equipment
- Others:

TEXTILE RECYCLING TEARING EQUIPMENTS:

- Blow room machines
- Blending hoppers
- Carding machine
- Openers
- Silo
- Filtration
- Cylindrical dust collectors
- Polygonal dust collectors
- Vent filters
- Others:

ORGANIC RECOVERY (LEVEL 2)

MECHANICAL PREPARATION:

- Hammer mills
- Mill screw
- Centrifugation
- Concentration
- Sieves and sifters
- Mechanical dewatering
- Desintegrators
- Mechanical or pneumatic feeding
- Extraction
- Mixing, stirring, kneading
- Humidity measurement
- High pressure washing
- Pelleting
- Screw presses
- Coolers
- Metal separators
- Plastic separators
- Phase separation
- Mechanical-biological sort
- Others:

THERMOCHEMICAL PREPARATIONS:

- Acids and bases
- Measuring devices
- Burners
- Catalysts
- Cooking
- Surfaces disinfection and equipments
- Ovens
- Evaporators
- Process gas
- Solid fuel furnaces
- Lyophilization
- Dryers
- Solvents
- Stérilization
- Hydrothermal treatments
- Others:

HANDLING, TRANSPORT, STORAGE:

- Road and agricultural skips
- Loader
- Delivery tanks
- Tanks and concrete silos
- Tanks and metal silos
- Tanks and synthetic silos
- Flexible tanks
- Conteners et kips
- Belt conveyors
- Drag conveyors
- Screw or spiral conveyors
- Pneumatic conveyors

FEEDING:

- Adjuvants et additives
- Propellers feeders
- Roller mills
- Impact grinders
- Meat grinders
- Distillation
- Distributor
- Puffers
- Extruders
- Coolers
- Others:

COMPOSTING:

- Mills refiners
- Green waste shredders
- Composting cells
- Star screen
- Vibrating screens
- Multi-output screens
- Drum screeners
- De-conditioners
- Biofilters
- Data processing
- Compost producer
- Windows turners
- Ballistic separators, traps stones
- Sensors, measurements and recordings
- Ventilation in farm tunnel
- Others:

ANIMAL LITTERS:

- Balers
- Straw shredders
- Pet bedding feeders
- Others:

AGRICULTURAL SPRAYING:

- Willow or reeds settling ponds
- Liquid and slurry spreaders
- Viscous spreaders
- Powdery spreaders
- Granulation and organo-fertilizer mixtures
- Sanitized fluid irrigation
- Effluents measurement
- Others:

MULCHING:

- Shredders
- Vineyard spreaders
- Pelleting machines
- Others:

- Bucket elevators
- Others:.....

FERTILIZING:

- Ball mills
- Mills in cage
- Mills spray
- Chemistry
- Fertilizer production line
- Dust collectors
- Organic fertilizer squeezing granulators
- Disc pelletizers
- Round fertilizer polishing pelletizers
- Minerals
- Others:

PACKAGING:

- Metal containers and canisters
- Plastic containers and canisters
- Big bags
- Bottles glasswares
- Metal cans
- Bagging machines
- Palettization
- Weighing
- Paper and plastic sacking
- Others:

ENERGY RECOVERY (LEVEL 3)

MECHANICAL PREPARATION:

- Hammer mills
 - Slow mills, rotary shears
 - Centrifuges
 - Screens
 - Knives shredders
 - Mixers
 - Biomass balers
 - CSR balers
 - Screw balers
 - Dryers
 - Metal separators
 - Plastic separators
 - Mechanical-biological sorting
- Others:

GRANULATION:

- Vibrating screens
- Packaging granules
- Pelleting presses
- Mobile granulation units
- Turnkey granulation plant
- Others:

BRIQUETTING:

- Packaging briquettes
- Piston presses
- Screw presses
- Hydraulic presses
- Others:

STORAGE:

- Storage buildings
- Tanks
- Silo extractors
- Silos and concrete tanks
- Silos and metallic tanks
- Storage under cover (wood, straw, biogas)
- Others:

TRANSPORT-HANDLING:

- Side tipper road
- Blowers tipper
- Loaders
- Mounted forklifts
- Tanks
- Containers
- Belt conveyors
- Drag conveyors
- Pneumatic conveyors
- Vibrating conveyors
- Bucket elevators

MEASURES, WEIGHING, ANALYSIS:

- Energy metering
- Sustainability measuring
- Particle size measuring
- Moisture measurement
- Ash measuring
- Measures of combustion gas
- Onboard weighing
- Weighbridge
- Others:

BOILERS-FIREPLACES:

- Special gas burners
- Oils and fats burners
- Plasma or pyrolysis burners
- Grids boilers for solids
- Injection and insufflation boilers
- Fluidized bed boilers
- Steam boilers
- Containers mobile boilers
- Bag filters
- Cyclone filters
- Electrostatic filters
- Hot air furnace
- Others:

GASIFICATION-BIOGAS-METHANIZATION:

- Agitators, brewers
- Tarpaulins or capture tanks
- Gas compression
- De- conditioners
- Digesters
- Syngas purification
- Biogas purification
- Biological filters
- Gasifiers
- Disinfection of raw materials
- Pumps, valves
- Others:

COGENERATION:

- Organic Rankine Cycle
- Oils or biodiesel motors
- Gas engines or turbines
- Steam engines or turbines
- Stirling engines
- Electrical conversion
- Others:

CHARCOAL-ROASTING:

- Charcoal equipment
- Roasters
- Roll type compactors
- Charcoal packaging

<input type="checkbox"/> Mechanical seal <input type="checkbox"/> Cranes and grapples <input type="checkbox"/> Motors, gearboxes, bevel angles <input type="checkbox"/> Gantry cranes <input type="checkbox"/> Transport screw <input type="checkbox"/> Others: MISCELLANEOUS: <input type="checkbox"/> Standards certification <input type="checkbox"/> Sensing organs <input type="checkbox"/> Safety device <input type="checkbox"/> Regulations <input type="checkbox"/> Automation <input type="checkbox"/> Others:	<input type="checkbox"/> Others: BIOFUELS: <input type="checkbox"/> Enzymes <input type="checkbox"/> Esterification <input type="checkbox"/> Fermentation, distillation <input type="checkbox"/> Filtration <input type="checkbox"/> Car kits <input type="checkbox"/> Biofuel engines <input type="checkbox"/> Pyrolysis <input type="checkbox"/> Bio-refinery <input type="checkbox"/> Micro-organisms <input type="checkbox"/> Others:
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My Waste Trade (MWT)

You can add your ad to buy or to sell wastes / raw materials (information included in the on line platform):

Ad to buy wastes or/and raw materials:

.....

Ad to sell wastes or/and raw materials:

.....

MORE INFORMATION ABOUT US:

Business and technical references:

.....

Obtained or in progress certifications:

.....

FOCUS ON A MAIN PRODUCT/SERVICE OR AN INNOVATIVE PRODUCT/SERVICE:

.....

PARTNERSHIP:

To supplement our range of products and skills, we are looking for partners in following domains:

Need 1:

.....

Need 2:

WASTE MEETINGS TERMS AND CONDITIONS

Event name: **WASTE MEETINGS** (referred to as the “Event”).
Date: **November 29 & 30, 2023** (referred to as the “Event date”).
Location: **Espace Tête d’Or**, (referred to as the “Place”).
City, Country: **Lyon, FRANCE**

1. ORGANIZATION

The Event is organized by **abe - advanced business events**, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 10 Rue de la Rochefoucauld – CS50300 - 92100 Boulogne Billancourt Cedex - France, hereafter referred to as the Organizer.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

3. PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4. REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

In the event the Participant cancels their registration twenty one days (21) or more prior to the Event, forty percent (40) of the total registration fees shall be due to the Organizer. In the event the Participant cancels their registration twenty day (20) or less prior to the Event, the total registration fees shall be due to the Organizer.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6. OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7. INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer’s responsibility shall not be engaged for any damage caused to the Participant by a third party.

The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force. The Organizer reserves the right to terminate this agreement and therefore cancel the Participant’s registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant’s company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

10/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

12/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form.

Company Name : _____
Address : _____

Contact Name : _____

I hereby agree with
Advanced Business Events
terms and conditions

Date: _____

Signature:
Company seal:

REGISTRATION VALIDATION

You can resume and amend your profile at

<https://meetings.wastemeetings.com/2023/signup.php>

(An ID sent to the admin follow-up contact will be required to log into the member area at the above URL)

TERMS OF PARTICIPATION

- This attendance application form must be sent together with a deposit of 60% of the total cost of your participation excl.-VAT.
- Should the exhibitor fail to attend, abe shall retain the deposit.
- The signatory expressly states that he has read the general terms stipulated on the back of the registration form and undertakes to comply with the same.
- **abe reserves the right to refuse any registration without justifying its decision.**

Packages with Appointments

- Mandatory registration fees (heating, electricity and furniture)** € 200 excl.-VAT
- FORMULA **WITH NO BOOTH**: 1 company – 1 delegate € 2400 excl. VAT
- WASTE MEETINGS **First package** : € 3100 excl.-VAT
- WASTE MEETINGS **Business package** : € 3600 excl.-VAT

Packages with no Appointments (a booth is included but no Appointments)

- WASTE MEETINGS **WORKSHOP** € 2400 excl.-VAT

Options

- Extra Person: € 400 excl.-VAT x = € excl.-VAT
- Web banner (logo + URL link): € 200 excl.-VAT x = € excl.-VAT
- Organize a conference € 500 excl.-VAT x = € excl.-VAT
- Extra Meetings Schedule (please contact us) 1700 Euros excl.-VAT

Sponsoring Opportunity (please contact us for more details)

- Sponsor the Coffee bar (per day) 1000 Euros excl.-VAT
- November 29th November 30th 2 days
- Sponsor the Cocktail (November the 2nd at around 6:30p.m.) 4000 excl.-VAT
- Sponsor the rooms conferences 2000 excl.-VAT
- Sponsor Business CENTER 4000 excl.-VAT
- Plasma Screen 1500 excl.-VAT
- Welcome Pack 2000 excl.-VAT
- Goodies 500 excl.-VAT
- Point of sale display 2000 excl.-VAT
- Logo on every badge of the participants 3000 excl.-VAT

Please return together with your payment to the address below

Company: Name:

Date: Signature:

Company stamp


WASTE MEETINGS PACKAGES

For each of the packages, you will get:

- ♦ A schedule of face-to-face meetings
- ♦ Additional meetings arranged at the venue
- ♦ Technical catalogue of participants (including detailed records of decision makers present)
- ♦ Admission to the workshops.
- ♦ Meals: lunches on November 29 & 30
- ♦ Permanent coffee break.
- ♦ Gala party on November 29 at 6.30 pm.
- ♦ Permanent assistance by abe company during the entire event.

<p>✓ FORMULA WITH NO BOOTH: 1 company – 1 delegate</p> <p>Advantages of this formula:</p> <p>1- You are free to move from “one table to another” for your business meetings. 2- More economical than a booth and included a business meetings schedule.</p> <p>This Package with no booth includes:</p> <ul style="list-style-type: none"> ♦ Access for ONE delegate ♦ A personalized 1 day schedule of pre-planned B2B meetings based on your choices and the companies who will have chosen you ♦ 1 table, 4 chairs, 1 power point/supply, WIFI access (no cloison) ♦ A detailed company profile in the WASTE Meetings 2022 catalogue ♦ Coffee bar access on 29 and 30 November 2022 ♦ Lunches, catered on 29 and 30 November 2022 ♦ Access to the conferences & workshops held during the business convention (depending on the program) ♦ The assistance of our team organizer during the event to increase its efficiency <p style="text-align: center; color: red;">Careful: this offer is exceptional and limited in number</p>	<p>2400€ excl.-VAT NO BOOTH</p>
<p>✓ WASTE MEETINGS First package</p> <ul style="list-style-type: none"> ♦ 4 m² fixed stand, 1 person. ♦ Equipped with recyclable carton or wooden panels, recyclable carpet, fascia board and banner; 1 table, 4 chairs, spot lights, power. 	<p>3100€ excl.-VAT</p> <p style="color: green; font-size: 1.2em;">4 m²</p>
<p>✓ WASTE MEETINGS Business package</p> <ul style="list-style-type: none"> ♦ 6 m² fixed stand, 1 person. ♦ Equipped with: recyclable carton or wooden panels, recyclable carpet, fascia board and banner; 1 table, 4 chairs, spot lights, power. 	<p>3600€ excl.-VAT</p> <p style="color: green; font-size: 1.2em;">6 m²</p>

OPTIONS

<p>✓ Additional person</p> <p>Waste Meetings' technical catalogue gives you the opportunity to get detailed information on all the Decision Makers attending the event.</p> <ul style="list-style-type: none"> ♦ Why more than one person? - You optimize your participation, you meet a maximum of contacts, you can receive decision-makers who come to your stand spontaneously and you can manage your participation with greater availability. - You give the people you meet more accurate knowledge of your expertise (Presence of an expert). 	<p>400€ excl. VAT</p> 
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✓ Web banner

300€ excl. VAT

You forward on the “participants” page, on the Waste Meetings website www.wastemeetings.com, thanks to your logo and the direct link to your Website, for a better targeting of your appointments and help the participants get the best information about your company.

✓ Organize a conference

600€ excl. VAT

Contractors are always searching for innovations and solutions, to exchange and work on their problematic. A thematic workshop gives you the opportunity to describe and communicate about your skills and expertise, to a larger number of decision-makers in a minimum amount of time.

♦ **Why run your own thematic workshop?**

- You can efficiently promote your know-how and the advantages you have over other service providers while addressing the topical issues of your industry.
- The thematic workshops are learning-based and designed to be a true work tool, on a theme of your choice together with the decision-makers who have decided to attend.
- Using an interactive method, you can really talk to the attendees.
- The thematic workshops last 30 minutes and are held in a professional but friendly environment.

♦ **The service includes :**

- An advertising campaign run by advanced business events via
 - on the Website - www.wastemeetings.com,
 - on site with the Waste Meetings technical catalogue
 - on site with the kakemonos

In order to fully achieve the objective, these workshops need to have an educational theme rather than a commercial one.

